

East Tennessee

(Anderson, Blount, Campbell, Claiborne, Cocke, Grainger, Hamblen, Jefferson, Knox, Loudon, Monroe, Morgan, Roane, Scott, Sevier, and Union Counties)



In Demand Occupations to 2026

Personal Skills and Abilities

- advanced skills required
- moderate skills required
- A artistic/creative ability required

Job Title	2016-2026 Average Annual Openings	2018 Median Salary	Personal Skills: Reading (English)	Math Skills	Service Orientation	Persuasion Skills	Science Skills	Computer Programming Skills	Repairing Skills	Artist/Creative Ability
Doctoral or professional degree										
Lawyers	80	\$100,947	●	○	●	●				A
Health Specialties Teachers, Postsecondary	75	n/a	●	●	●	●	●			
Master's degree										
Educational, Guidance, School, and Vocational Counselors	95	\$48,276	●	○	●	●				A
Education Administrators, Postsecondary	90	\$87,599	●	○	●	○	○			A
Education Administrators, Elementary and Secondary School	80	\$81,360	●	●	●	●				
Nurse Practitioners	75	\$95,168	●	○	●	●	●			
Bachelor's degree										
General and Operations Managers	825	\$83,083	●	○	●	●	○			
Registered Nurses	605	\$56,850	●	○	●	●	○			
Elementary School Teachers, Except Special Education	385	\$49,360	●	○	●	●	○			A
Accountants and Auditors	320	\$64,088	●	●	●	●				
Financial Managers	250	\$80,047	●	●	●	●				
Secondary School Teachers, Except Special and Career/Technical Education	240	\$50,515	●	○	●	●	○			A
Middle School Teachers, Except Special and Career/Technical Education	175	\$50,131	●	●	●	●				A
Human Resources Specialists	165	\$49,042	●	○	●	○				A
Child, Family, and School Social Workers	160	\$42,335	●	○	●	●	○			A
Medical and Health Services Managers	150	\$84,512	●	○	●	●	○			
Sales Managers	140	\$99,215	●	●	●	●				
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	140	\$67,244	●	○	●	●				A
Market Research Analysts & Marketing Specialists	125	\$51,117	●	●	○	●	○	○		
Loan Officers	125	\$60,790	●	●	●	○				
Management Analysts	115	\$79,069	●	●	●	●				
Construction Managers	115	\$70,177	●	●	●	●	○			

✓ Jobs in Demand

✓ Positive Job Growth

✓ At least 75 expected annual job openings

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Bachelor's degree continued											
Software Developers, Applications	115	\$84,101	●	○	○	○	○	●			✓ Jobs in Demand
Administrative Services Managers	110	\$81,656	●	○	●	●					
Civil Engineers	105	\$97,800	●	●	●	●	●	○	○		
Industrial Engineers	100	\$85,927	●	●	○	○				A	
Wholesale and Retail Buyers, Except Farm Products	100	n/a	●	●	●	●					
Training and Development Specialists	90	\$52,511	●	○	●	●				A	
Chief Executives	85	\$146,321	●	●	●	●				A	
Compliance Officers	80	\$56,060	●	○	●	●					✓ Positive Job Growth
Network and Computer Systems Administrators	80	\$73,799	●	○	●	○	○	●	●		
Software Developers, Systems Software	80	\$92,844	●	●	○	○		○			
Cost Estimators	75	\$51,573	●	●	○	●					
Mechanical Engineers	75	\$95,014	●	●	●	●	●	○		A	
Kindergarten Teachers, Except Special Education	75	\$49,582	●	○	●	●				A	
Associate's degree											
Industrial Engineering Technicians	115	\$46,790	●	●	○	○	○		○		
Physical Therapist Assistants	95	\$58,500	●	○	●	○	○				
Paralegals and Legal Assistants	85	\$40,824	●		●	○					
Medical and Clinical Laboratory Technicians	80	n/a	●	○	●	○	●		○		
Postsecondary non-degree award											
Heavy and Tractor-Trailer Truck Drivers	1,235	\$42,519	●	○	○	○			○		
Licensed Practical and Licensed Vocational Nurses	350	\$37,175	●	○	●	●	○				
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	215	\$41,990	●	○	○	○	○		●		
Dental Assistants	130	\$37,857	●	○	●	○	○				
Telecommunications Equipment Installers and Repairers, Except Line Installers	95	\$40,451	●	○	○	○	○	○	●		✓ At least 75 expected annual job openings

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Some college, no degree										
Computer User Support Specialists	180	\$41,266	●	○	●	○	○	○	○	
High school diploma or equivalent										
First-Line Supervisors of Office and Administrative Support Workers	675	\$49,639	●	○	●	●				
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	445	\$48,646	●	○	●	●				
Food Service Managers	425	\$46,888	●	○	●	●				
First-Line Supervisors of Production and Operating Workers	330	\$57,876	●	○	○	●			○	
Electricians	275	\$52,036	●	●	○	○	○		●	
Industrial Machinery Mechanics	270	\$47,212	○	○	○	○	○	○	●	
First-Line Supervisors of Construction Trades and Extraction Workers	245	\$52,846	●	○	●	●	○		○	
First-Line Supervisors of Non-Retail Sales Workers	230	\$63,661								
First-Line Supervisors, Mechanics, Installers, Repairers	205	\$60,192	●	●	●	●			●	
Police and Sheriff's Patrol Officers	180	\$39,428	●	○	●	●				
Chefs and Head Cooks	160	\$46,901	●	●	●	●				A
Property, Real Estate, and Community Association Managers	150	\$43,032	●	○	●	●				
Welders, Cutters, Solderers, and Brazers	145	\$37,817	●	○	○	○			○	
Bus and Truck Mechanics and Diesel Engine Specialists	140	\$39,953	○	○	○	○			●	
Maintenance Workers, Machinery	140	\$43,495	●	○	○	○			●	
Machinists	135	\$45,531	●	○	○	○			○	
Operating Engineers and Other Construction Equipment Operators	130	\$38,236	○	○	○	○			○	
Plumbers, Pipefitters, and Steamfitters	125	\$44,121	●	○	●	○			●	

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High school diploma or equivalent continued										
Executive Secretaries and Executive Administrative	115	\$48,021	●	○	●	○				
Welding, Soldering, and Brazing Machine Setters, Operators, and	95	\$36,688	○	○	○	○			○	
First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	75	n/a	●	○	●	●			○	

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For more information, please contact:
Workforce Insights, Research and Reporting Engine Division
Wired.Info@tn.gov; (615) 741-2284

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