

Southwest Tennessee

(Chester, Decatur, Hardeman, Hardin, Haywood, Henderson, Madison, and McNairy Counties)



In Demand Occupations to 2026

Personal Skills and Abilities

- advanced skills required
- moderate skills required
- A artistic/creative ability required

Job Title	2016-2026 Average Annual Openings	2018 Median Salary	Personal Skills: Reading (English)	Math Skills	Service Orientation	Persuasion Skills	Science Skills	Computer Programming Skills	Repairing Skills	Artist/Creative Ability
Doctoral or professional degree										
Physical Therapists	15	\$93,508	●	○	●	●	●			
Pharmacists	15	\$120,586	●	●	●	●	●			
Lawyers	10	\$94,378	●	○	●	●				A
Master's degree										
Education Administrators, Postsecondary	25	n/a	●	○	●	○	○			A
Education Administrators, Elementary and Secondary School	20	\$68,346	●	●	●	●				A
Mental Health and Substance Abuse Social Workers	20	\$31,559	●	○	●	●	○			A
Educational, Guidance, School, and Vocational Counselors	20	\$48,768	●	○	●	●				A
Nurse Practitioners	15	\$90,932	●	○	●	●	●			A
Librarians	10	\$49,112	●	○	●	○				A
Bachelor's degree										
Registered Nurses	200	\$56,418	●	○	●	●	○			
General and Operations Managers	140	\$77,491	●	○	●	●	○			
Elementary School Teachers, Except Special Education	75	\$45,841	●	○	●	●	○			A
Appraisers and Assessors of Real Estate	65	\$67,721	●	●	●	●				
Secondary School Teachers, Except Special and Career/Technical Education	55	\$48,298	●	○	●	●	○			A
Accountants and Auditors	45	\$53,539	●	●	●	●				
Medical and Health Services Managers	45	\$75,790	●	○	●	●	○			
Human Resources Specialists	40	\$50,989	●	○	●	○				A
Financial Managers	30	\$83,960	●	●	●	●				
Middle School Teachers, Except Special and Career/Technical Education	30	\$46,383	●	●	●	●				A
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	25	\$64,815	●	○	●	●				A
Industrial Engineers	25	\$79,336	●	●	○	○				
Construction Managers	20	\$76,470	●	●	●	●	○			

✓ Jobs in Demand

✓ Positive Job Growth

✓ At least 10 expected annual job openings

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Bachelor's degree continued											
Child, Family, and School Social Workers	20	\$44,539	●	○	●	●	○			A	✓ Jobs in Demand
Loan Officers	20	\$51,510	●	●	●	○					
Market Research Analysts & Marketing Specialists	15	\$45,327	●	●	○	●	○	○			
Sales Managers	15	\$109,598	●	●	●	●					
Administrative Services Managers	15	\$65,395	●	○	●	●					
Industrial Production Managers	15	\$84,452	●	●	○	●					
Kindergarten Teachers, Except Special Education	15	\$46,036	●	○	●	●				A	✓ Positive Job Growth
Social and Community Service Managers	10	\$55,915	●	○	●	●	○			A	
Purchasing Agents, Except Wholesale, Retail, and Farm Products	10	n/a	●	○	●	●					
Compliance Officers	10	\$43,921	●	○	●	●					
Special Education Teachers, Kindergarten and Elementary School	10	\$45,863	●	○	●	●				A	
Training and Development Specialists	10	\$49,239	●	○	●	●				A	
Career/Technical Education Teachers, Secondary School	10	\$48,391	●	○	●	●				A	
Associate's degree											
Physical Therapist Assistants	40	\$60,877	●	○	●	○	○				
Radiologic Technologists	20	\$45,786	●	○	●	○	○				
Occupational Therapy Assistants	15	\$67,822	●	○	●	●				A	✓ At least 10 expected annual job openings
Electrical and Electronics Engineering Technicians	10	\$68,568	●	●	○	○	○	○	●		
Postsecondary non-degree award											
Licensed Practical and Licensed Vocational Nurses	115	\$36,236	●	○	●	●	○				
Dental Assistants	25	\$40,808	●	○	●	○	○				
Some college, no degree											
Computer User Support Specialists	15	\$40,130	●	○	●	○	○	○	○		

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High school diploma or equivalent										
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	70	\$53,275	●	○	●	●				
Property, Real Estate, and Community Association Managers	65	\$48,403	●	○	●	●				
Machinists	60	\$44,431	●	○	○	○			○	
Food Service Managers	55	\$43,168	●	○	●	●				
Carpenters	45	\$35,937	●	○	○	○			○	
Police and Sheriff's Patrol Officers	40	\$42,643	●	○	●	●				
First-Line Supervisors of Construction Trades and Extraction Workers	35	\$53,022	●	○	●	●	○		○	
Bus and Truck Mechanics and Diesel Engine Specialists	35	\$39,649	●	○	○	○			●	
First-Line Supervisors, Mechanics, Installers, Repairers	30	\$58,100	●	●	●	●			●	
Production, Planning, and Expediting Clerks	30	\$41,532	●	○	○	○				
Operating Engineers and Other Construction Equipment Operators	30	\$38,489	○	○	○	○			○	
Plumbers, Pipefitters, and Steamfitters	30	\$37,044	●	○	●	○			●	
Electricians	25	\$46,782	●	●	○	○	○		●	
Executive Secretaries and Executive Administrative Assistants	25	\$48,060	●	○	●	○				
First-Line Supervisors of Non-Retail Sales Workers	20	\$68,574	●	●	●	●				
Excavating and Loading Machine and Dragline Operators	20	n/a								
Industrial Machinery Mechanics	15	\$49,052	○	○	○	○	○	○	●	A
Mobile Heavy Equipment Mechanics, Except Engines	15	\$39,964	●	○	○	○			●	
Electrical Power-Line Installers and Repairers	15	\$61,626	●	○	○	○			●	

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High school diploma or equivalent continued										
Highway Maintenance Workers	15	\$35,390	○	○	○	○			○	
First-Line Supervisors of Police and Detectives	15	\$58,086	●	○	●	●				
Transportation, Storage, and Distribution Managers	10	\$78,150	●	●	●	●				

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For more information, please contact:
 Workforce Insights, Research and Reporting Engine Division
 Wired.Info@tn.gov; (615) 741-2284

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